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to Prepare for Security Threats Big and Small



By Robert Siciliano

A human can easily kill a gnat. So how is it that just one gnat can drive you crazy, even though you can kill it in an instant? You are bigger and mightier, yet one gnat can get the best of you. That's because you're too big for the gnat, as it buzzes around your eyes, nose and in your hair.

This is just like when businesses implement giant measures to enhance security and protect themselves against big threats like hacking, or a tornado. The business feels mighty with its extensive video surveillance, steel bolt doors and armed security guards. Yet, it's unable to foresee or handle the small stuff that can have dire consequences.

Some businesses make the mistake of focusing on only a handful of tactics. As a result, other threats slip in undetected or, if detected, they're not detected early enough to be mitigated. Instead, all the business leaders can do is swat haphazardly, hoping to get a hit.

When businesses zoom in on only a few specific tactics, this results in a rigid plan that can't adapt, and is useful only if the anticipated threat is precisely how it was envisioned in the first place.

Concentrating on just a few selected risks means not seeing the bigger picture—missing greater risks that can come along.

You can't anticipate every possible threat but preparing for just a few isn't smart, either. Follow this list to prepare smarter.

- 1. Make sure all security and continuity plans are adaptable.
- 2. Consider the human component, and work it in to the plan. Can IT's brilliant plan be sustained by a person? Are facilities manned by one person or a team?
- 3. Cover all basics and implement regular updates.
- 4. Don't get sucker punched. Consider a variety of threats (from cyber sources to natural sources), not just a few, and the various ways your organization can respond and resolve.
- Be aware. Figure out backup locations for your business to function should you be forced to displace.
- Prepare staff. Designate a core team and keep their contact information handy so anyone can reach them anywhere.
- Communicate. Design an emergency communications protocol for employees, vendors and customers, etc., for the days post-disaster. Con-

firm emergency response plans with your vendors and suppliers. Prepare to use alternate vendors.

- 8. Keep your data backup tools in excellent condition.
- 9. Keep your inventory of assets up to date.
- 10. Safely and efficiently store documents. Duplicates of all crucial documents should be kept off-site.
- 11. Routinely make data backups, ideally both locally and with a cloud service.
- 12. Determine succession of management in case key players can no longer function.

Continued on page 4



SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Contact Info:

703 Market Street, Suite 1000 San Francisco, CA 94103 Email: sbe@sbeinc.com Website: www.sbeinc.com Phone: (415) 778-6250, (800) 800-8534 Fax: (415) 778-6255

Publisher of

Small Business Exchange weekly newspaper

California Sub-Bid Request Ads

WE ARE REQUESTING QUOTATIONS
FROM ALL QUALIFIED
SBE/DVBE/MBE/DBE/WBE
SUBCONTRACTORS AND
MATERIAL SUPPLIERS
FOR THE FOLLOWING PROJECT:

Construction on State Highway in Alameda County in Oakland at SFOBB Maintenance Yard Contract No. 04-014104, 04-Ala-5785 – Project No. 0413000133 BID DATE & TIME: Bid Due:

June 24, 2014, Tuesday – Prior to 2:00 p.m.

Above named project requires the following: Site work, demolition, piles, erosion & sedimentation control, surfacing, paving, concrete formwork, concrete ties, cast in place concrete, pipe / fittings, water distribution, sewage / drainage, irrigation, fencing, gates, landscaping, masonry, Structural metal, misc. metals, joists, millwork, rough carpentry, finish carpentry, roofing, thermal & moister protection, waterproofing, insulation, fireproofing, sprinklers, siding, sheet metal flashing, joint sealants, doors and hardware, glazing, lath/plaster/gypsum, tile, flooring, floor treatment, painting, window treatments, accessories, MEP, and HVAC including controls.

Bids shall be made in accordance with the prevailing wage.

SBE, DVBE and LEED Gold Goals.

(The Specifications and Plans will be available in our office 8:30AM – 5PM or at ARC Northern California – Bid Services – 945 Bryant Street, San Francisco, CA 94103. Contact Priyantha De Pinto: 415-537-2235 Fax: 415-348-0684, email: sf@e-arc.com).

Transworld Construction Inc.

1178 Folsom Street • San Francisco, CA 94103 Phone: (415) 626-5500 • FAX: (415) 863-3578

Contact: Paul Hess at ext. 112

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

Sub Bids Requested From Qualified **DBE and UDBE** Subcontractors & Suppliers for

County of Glenn County Road 44 Culvert Replacement
County Project No. R5911028
Location: Glenn County, CA
Bid Date: June 12, 2014 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; metal beam guardrail; reinforcing steel; construction area signs; striping; SWPPP; erosion control; bridge removal; cable railing; survey; and prime coat.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Dave Koerber

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C. Overaa & Co - General Building Contractor

200 Parr Blvd., Richmond, CA 94801 510 234-0926, Fax: 510 237-2435 - www.overaa.com

We request bids from all qualified subcontractors and suppliers including DBE/SBE's for the following Project:

VTA BART Silicon Valley Berryessa & Milpitas D-B Parking Structures Bid Date: June 25, 2014 until 2:00 PM – Contact: TJ Sekel, tjs@overaa.com

Scope of work includes all material, equipment, labor and work efforts required to design and construct two parking structures, one each at the Berryessa Station and the Milpitas Station. Work includes, but is not necessarily limited to, 1) architectural, structural, plumbing, mechanical, electrical, fire protection and security design and construction for the parking structures; 2) civil design and construction for the areas surrounding the parking structures including grading, utilities, stormwater management, paving, walks, hardscape and accommodations for future landscaping; and 3) parking space count and parking & revenue control systems.

Trades include, but are not limited to the following or portions of the following; testing lab services (541380), material & personnel lifts (238990), surveying (541370), hazardous soil off haul & disposal (238910), demo (238910), excavation (238910), piles (238910), asphalt paving (237310,238990), earthwork (237310, 238910), site utilities (237110), fences & gates (238990, 332323), pavement markings (237310), site concrete (238990), cast-in-place concrete (238110, 238120, 327320), precast concrete (238120,327390) concrete formwork (238110, 238190), rebar (238120), masonry (238140), structural steel(238120), metal fabrication (332323), site railing (332323), waterproofing (238390), flashing & sheet metal (238170), metal roofing (238160), roofing(238160), joint sealers (238390), doors/frames & hardware (238350), glass & glazing (238150), overhead coiling doors (238290), plaster (238310), flooring (238330), metal framing (238130), drywall (238310), painting and coatings (238320), signage (339950), traction elevators (238290), fire alarm system (238210), plumbing (238220), fire sprinklers (238220), HVAC (238220) and electrical work (238210).

VTA has a Disadvantaged Business Enterprise (DBE) participation goal of 15% with liquidated damages if 15% is not met, therefore ALL SUBCONTRACTORS SHALL PROVIDE A MINIMUM OF 15% DBE PARTICIPATION IN THEIR BIDDBE firms must be certified by the California Unified Certification Program (CUCP). Also Small Business Enterprises (SBE) are encouraged to bid.

We very much look forward to your success and responsive quote. Please feel free to contact our estimating department for further assistance including any bid questions, optimum scope/ size to fit your company, bond advice and/or help, insurance, or help with supplies and procurement.

This project requires the use of Buy American provisions.

This project will have a Project Labor Agreement.

Engineer's estimate: \$80-85M

Deadline for Bidder Questions is June 10, 2014. Please send questions to: tjs@overaa.com

NTP date is: September, 2014

Construction Duration: 16 months beginning the second quarter of 2015.

The Overaa Team for this project will be as follows:

TJ Sekel - Division 01

Larry Etcheverry - Divisions 02, 04, 31, 32, 33

Vinson Heine - Divisions 03, 14 Lupe Hernandez - Division 05

Cody Lee & Colby Powell - Divisions 07, 08, 09, 10, 11

Carl Overaa & Colby Powell - Divisions 20, 21, 22, 23, 26, 27, 28

Plans and specifications will be available for viewing in our plan room at 200 Parr Blvd., Richmond, CA; online at http://www.vta.org/bart/financial/contractingopportunities and/or at www.isqft.com, login is required. Please call for additional information about project and/or project documents.

We encourage bids from all Subcontractors/Suppliers including MBE/WBE/DBE/DVBE bidders. We are an equal opportunity employer. We offer to assist you with bonding, credit, and insurance. We are signatory to both Carpenters and Laborers. Subcontractors will be required to sign the Overaa Standard Subcontract Agreement, which includes the right for Overaa to require subcontractors to furnish a faithful performance and labor bond, in a form and from a surety acceptable to Overaa, in the amount of 100% of the Subcontract price. Subcontractors will be required to comply with all subcontract insurance requirements, which includes providing a waiver of subrogation endorsement to their worker compensation insurance. The Overaa Standard Subcontract Agreement is available for viewing at our website: www.overaa.com.

California Sub-Bid Request Ads

Sub Bids Requested From Qualified DVBE Subcontractors & Suppliers for

Castro Valley Unified School District -Vannoy Elementary School Fields Renovation & Drainage Improvements LCA Job #13053 Location: Castro Valley, CA Bid Date: June 16, 2014 @ 1:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; painting; and fencing. We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 Phone: (510) 632-7676 • Fax: (510) 562-5209 Contact: Kevin Exberger An Equal Opportunity Employer

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

SOUTH RESERVOIR DEMOLITION
(Divisions 00-04), Specification 2049A
Owner: EAST BAY MUNICIPAL UTILITY DISTRICT
375 11TH Street, Oakland
BID DATE: June 25, 2014 @ 1:30 P.M.

We hereby encourage responsible participation of White Men, White Women, Ethnic Minorities (Men and Women), and solicit their subcontractor or materials and/or suppliers and trucking quotation for the following types of work including but not limited to:

DEMOLITION, FENCING, STRIPING AND SIGNS, CONCRETE FLATWORK, ELECTRICAL, LANDSCAPING, HYDROSEEDING

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or at your local Builders Exchange, or may be reviewed and downloaded from the following site; https://portal.ebmud.com/cbo/specifications/default.aspx or may be obtained from the Owner. PSEC is willing to breakout any portion of work to encourage White Men, White Women, Ethnic Minorities (Men and Women), and solicit their subcontractor or materials and/or suppliers and trucking quotation. If you require any assistance, please contact the Estimator, Keith Donahue email him at kdonahue@pacificstates.net or call at (925) 803-4334 and bids may be faxed to us at (925) 803-4334. We are an equal opportunity employer.

Pacific States Environmental Contractors, Inc. CAL LIC. NO. 723241

11555 Dublin Boulevard • Dublin, CA 94568-2909 Phone: (925) 803-4333 • FAX: (925) 803-4334 ESTIMATOR: Keith Donahue

An Equal Opportunity Employer

Pacific States Environmental Contractors, Inc. is soliciting for all DISADVANTAGED BUSINEES ENTERPRISES (DBE) and

(DBVE), and solicits them as a SUB-CONSULTANT or subcontractor or materials and/or suppliers and trucking quotations.

CONSTRUCTION HUMBOLDT COUNTY IN FORTUNA AT THE FORTUNA MAINTENANCE STATION AT 1924 SMITH LANE CONTRACT NO. 01-496504 – 01-HUM-5711 PROJECT ID 0100000680

Owner: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION (CALTRANS)

BID DATE: June 18, 2014 @ 2:00 PM

We hereby encourage responsible participation of all (DBE) & (DVBE) Enterprises and solicit their subcontractor or material quotation for the following types of work including but not limited to:

Under Ground Utilities, Paving and Striping

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety Company will have to be approved by Pacific States Environmental Contractors, Inc. Pacific States Environmental Contractors, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Pacific States Environmental Contractors, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin Office or call 925-803-4333 x1537 for copies.

Pacific States Environmental Contractors, Inc.

CAL LIC. NO. 723241

11555 Dublin Boulevard • Dublin, CA 94568-2909 Phone: (925) 803-4333 • FAX: (925) 803-4334

ESTIMATOR: Cory Divers EMAIL: cdivers@pacificstates.net

An Equal Opportunity Employer





Bid Advertisement - \$6.5 M Lightweight Cellular Concrete Embankment - RFP 52

Shimmick Construction Company, Inc. /FCC Construction S.A./Impregilo S.p.A, Joint Venture (SFI) is an equal opportunity Prime Contractor seeking quotes from subcontractors/suppliers for the following project:

GERALD DESMOND BRIDGE REPLACEMENT PROJECT

Construction of a new 2000 ft cable stay main span bridge with approximately 3 miles of approach bridge structures for the Port of Long Beach. For more information about subcontracting please go to: www.sfigdb.com

Lightweight Cellular Concrete Embankment Bid package – RFP52: The scope of work for the Installation of Lightweight Cellular Concrete Embankments for the Gerald Desmond Bridge Replacement shall include the following: The cost of all necessary labor, material, equipment, supplies, supervision, safety, and quality control required to complete the work in accordance with the contract documents and as noted below. Each Contract scope shall be bid and accepted as a complete package. All material and equipment must be approved by SFI prior to purchase and installation.

The scope of this bid package is comprised of: Furnish and installation of lightweight cellular concrete embankment fills to the lines, grades, and slopes shown in the project plans and specifications. Scope also includes coordinating with project design to answer technical and constructability related inquiries. Subcontractor shall bid all items based on the specifications and drawings provided. The unit prices provided shall be applied to agreed upon quantities when substantial drawings become available. Final quantities will be measured based on approved plans and adjusted via change order(s).

All subcontractors must register on the wwww.smartbidnet.com website to be considered. Plans and specifications, contract documents, and required forms will be available for download on the website. If you need to register your company please contact Nancy Nguyen by email at Nancy. Nguyen@sfigdb.com.

*Bid Proposal Due Date: June 19th 2014

Required/Compliance Documents are available at: Electronic copies of the Required/Compliance Documents can be downloaded from the SFI Join Venture website at http://www.sfigdb.com/subcontractor/requiredcompliance-docs/For any additional project specific information or to discuss obtaining necessary equipment, supplies, and/or materials please call Azzam Saad at (949) 398-6120 or email at udbe@sfigdb.com

SFI, A Joint Venture is an Equal Opportunity Employer and actively requests bids from Underutilized Disadvantaged Business Enterprises (UDBE). The Project has an 11% UDBE goal. Items of work may be broken down into economically feasible packages to encourage participation. SFI, A Joint Venture intends to conduct itself in good faith with all firms for participation on this project. 100% Performance and Payment bonds with a surety company subject to approval of SFI. A Joint Venture, are required of subcontractors for this project. SFI, A Joint Venture will pay bond premium up to 1.0%. Subcontractors will be required to abide by terms and conditions of the Project Labor Agreement (PLA) and to execute an agreement utilizing the latest SFI, A Joint Venture Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. For assistance with bonding, insurance or lines of credit contact Azzam Saad at (949) 398-6120.

Public Legal Notices

UC SAN FRANCISCO MEDICAL CENTER

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco Medical Center, sealed bids for a lump-sum contract are invited for the following work:

Moffitt Long Emergency Room Department, Room L123 Radiology Room Equipment Replacement,

Project Number: 13-779 / Contract Number: L00164

Description of Work: Replace existing radiology equipment with GE XR 656 radiology equipment including a digital wall unit. Relocate entrance door to access new equipment. Install new acoustical ceiling, new flooring, and adjustable table for the new control equipment. Relocate electrical to fit the new layout. Paint control room. The Emergency department will remain open during construction.

Estimated Construction Cost: \$ 325,000 - \$375,000.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders and bidder's Superintendent must have the minimum experience and certify their firm has not been cited by the Medical Center for health, safety, infection

control or interim life safety violations set forth in the Supplementary Instructions To Bidders.

Bidders must submit qualification documents as an attachment to the Bid Form

Procedures: Bidding documents will be available Bidders on **Tuesday June 3, 2014, 10:00 AM**, and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM) 1855 Folsom Street, Room 135 San Francisco, CA 94103

Contact Persons: Ben La (415) 476-5030 (9AM

Customer Service Line (415) 514-2054 (before & after working hours) Fax No. (415) 476-8278

Bidding Documents and complete advertisement can be viewed and may be ordered on line at the following website address: http://www.ucsf-plans.com/

Bidders must attend a **mandatory** pre-bid conference on <u>Tuesday June 17, 2014</u> beginning promptly at <u>11:00 AM</u>. For details, see above website address.

Bids will be received only at Office of Design and Construction, University of California, San Francisco, Medical Center, 3333 California Street, Suite 115, San Francisco, CA 94118. Phone: (415) 885-7257. Bid Deadline: Sealed Bids for Lump Sum will not be accepted after 2:00 PM, Thursday, July 10, 2014. And Bids will be opened after 2:05 P.M.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: General Building Contractor, B

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA University of California, San Francisco Medical Center

UCLA

UCLA

ADVERTISEMENT FOR PREQUALIFICATION (GENERAL CONTRACTOR)

The following is a summary of a full Advertisement for Prequalification (General Contractor) posted on the UCLA Capital Programs Website (www.capitalprograms.ucla.edu/Contracts/ProjectsCurrentlyBidding). All interested parties must go to the Website for complete information.

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a lump sum contract are sought from prospective general contractor bidders (hereafter "bidders") for the following project:

Project Name: Carnesale Fitness Center

Project Number: 947494.01

General Description of Work:

Conversion of an existing shell space into a student fitness center. **Refer to website for complete description.** www.capitalprograms. ucla.edu/

<u>Prequalification Documents Available at:</u> www.uclaplanroom.com

Prequalification Document Submittal Locations:

Contracts Administration University of California, Los Angeles 1060 Veteran Avenue, Suite 125 Box 951365 Los Angeles, California 90095-1365 310-825-7015

or

UCLA Planroom website www.uclaplanroom.com

Dates:

<u>Prequalification Document Availability:</u> June 11, 2014

Mandatory Prequalification Conference: June 18, 2014 Beginning promptly at 10:00 a.m.

(THERE IS NO GRACE PERIOD)

Prequalification Submittal Deadline:
3:00 p.m., June 25, 2014

License Requirement:

B-License (General Building)

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

Security Threats Big and Small

Continued from page 1

June, 2014

- 13. Know the signs of a dying computer. A blue screen can mean a hardware problem or driver conflict. If things are taking way too long, there may be too much softwar or a failing hard drive. Strange noises during startup, for instance, can also mean a hardware failure. Consider it your warning.
- 14. Set up your backups. You can set up backup protocols with a program like Belarc Advisor, which is free and lets you know what to install and when it's time to replace a computer.
- 15. Consider replacing your computer every two or three years to avoid being stiffed by a computer that's suddenly gone stiff. Nothing's more alarming than suddenly losing all your data, and there's no backup computer that you can just turn on and pick up where you left off.

Robert Siciliano, CEO of IDTheftSecurity.com, is committed to informing, educating and empowering Americans so they can be protected from violence and crime in the physical and virtual worlds.

Source: http://www.entrepreneur.com